



A STRATEGIC COLLABORATION

A Collaboration between MERCLINCO and
Cytespace Africa Laboratories stems from a
shared vision to strengthen clinical trial
capacity and delivery in Sub Saharan Africa.

2024



Why Collaboration is Key



MERCLINCO

Your Vital Connection in Global Clinical Trials



- As the largest Site Management Organisation (SMO) on the continent, MERCLINCO brings over two decades of unparalleled expertise in navigating the intricacies of the clinical trial industry. With a proven track record of success, MERCLINCO provides guidance to global biopharmaceutical sponsors through every stage of drug development.



- Complementing MERCLINCO's extensive experience is Cytespace Africa Laboratories a firmly established clinical central pathology research laboratory based in Pretoria, South Africa. Established in 1999 Cytespace Africa Labs boasts state-of-the-art facilities and a comprehensive range of capabilities tailored to meet both local and global clinical trial requirements. With a deep understanding of the unique challenges and opportunities present in Sub-Saharan Africa, Cytespace Africa Labs offers solutions designed to address the specific needs of the region.

Together, MERCLINCO and Cytespace Africa Laboratories form a formidable partnership, combining their respective strengths to provide end-to-end clinical research laboratory & site management solutions. By leveraging MERCLINCO's operational excellence and Cytespace Africa Labs' cutting-edge laboratory services, sponsors gain access to a seamless and efficient platform for advancing clinical research trials in Africa.



Combined Service Offering



A WIDE RANGE OF SCIENTIFIC METHODOLOGIES

- Automated Chemistry/ Urinalysis
- Haematology/Coagulation
- Flow Cytometry
- Immunology
- Microbiology
- Molecular testing including COVID-19 PCR
- Extensive Tuberculosis Capabilities

Services includes;

- Project Management
- Kit Building
- Specimen Management
- Analytical Services
- Quality Management



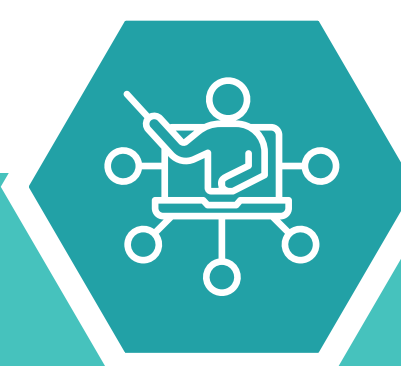
Lab Facility Capabilities

- Biosafety Level 3 Laboratory (BSL3)
- Pre-analytical (Sample accessioning)
- Analytical (Safety and Esoteric)
- Specimen Management and Storage (Ambient and Frozen)
- Clinic supplies (Kit building)
- Regulatory (Export / Import license) Expertise
- Logistics Support



Site Management Services including Patient Recruitment

- Site development and training of staff
- Resourcing sites – human, equipment, technology, infrastructure
- Feasibility completion and distribution
- Budget Negotiations
- Start-up activities
- Project Management
- Quality Monitoring
- Recruitment and retention strategies and intervention
- Database development



Training & Development

- Setup of sites infrastructure
- Developing New sites
- Training of new site staff
- Providing support onsite for inexperienced sites
- Safety review
- Onsite experienced support to train new staff
- Mentoring and Coaching
- Data quality review and support
- Setup and training of community engagement teams



Contact Us

Through this merger of expertise between **MERCLINCO** and **Cytespace Africa Labs**, Sponsors can navigate the complexities of conducting trials in Sub-Saharan Africa with confidence, accelerating the pace of productivity, quality of services and ultimately improved patient healthcare.

CYTESPACE AFRICA LABORATORIES:

+27(0)12 010 0561

info@cytespacelabs.com



WEBSITE:

www.cytespacelabs.com



MERCLINCO:

+27 (0)82 553 3158 mstayob@mercresearch.com



WEBSITE:

www.merclinco.com

